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Northwestern Mutual's Scott Underwood Ranked 5 consecutive years on the Barron's Top 1,200 Financial Advisors list

ST. LOUIS – MARCH, 2023 - Northwestern Mutual celebrates Saint Louis, MO based Scott Underwood, Founder and CEO of Socium Advisors for his ranking on the 2023 Barron's Top 1,200 Financial Advisors list, his fifth year named to this accolade.

Scott Underwood first found his passion for financial planning through an internship with Northwestern Mutual in 1991. As the industry evolved, so did his vision for the future. Today, as CEO and Founder of Socium Advisors, Scott leads a large team to develop comprehensive financial plans for individuals, families, and businesses all over the country.

Over and over, he has proven his dedication to delivering industry-leading services for his clients, and he has been recognized for his ceaseless efforts to navigate the complexity of each person's unique situation. Throughout his career, Scott has had numerous things to consider accomplishments, but none so much as the trust and partnership he has built with his team and clients.

Underwood – and thousands of advisors nationwide – not only deliver outstanding service to their clients, but were also the driving force for the company's outstanding 2022 business results. In February, Northwestern Mutual announced [a record number of total clients](#) (more than five million), full-time financial professionals (nearly 8,000), revenue (\$35 billion), surplus (\$37 billion) and permanent life insurance sales. Additionally, in 2022 Northwestern Mutual Investment Services was ranked the sixth largest independent broker-dealer by total revenue by InvestmentNews and the seventh largest by Financial Advisor.

Northwestern Mutual is a leading provider of wealth management and investment solutions – with a growing number of clients turning to the company's financial advisors to help them protect and grow their wealth. The company's broad range of investment options, combined with its industry-leading risk protection solutions, gives clients the ability to achieve better long-term financial outcomes.

About the *Barron's* Top 1,200 Financial Advisors List

The *Barron's* Top 1,200 names the top advisors in each state, with the number of ranking spots determined by each state's population and wealth. Rankings are based on assets under management, revenue generated by advisors for their firms, the quality of the advisors' practices, regulatory record, 100-plus points of data provided by the advisors themselves and other criteria. Neither the brokerages nor the advisors pay a fee to *Barron's* in exchange for inclusion in the *Barron's* Top 1,200. Rankings and recognitions are no guarantee of future investment success. *Barron's* "Top 1,200 Financial Advisors" list is based upon data as of September 30th of the preceding year.

About Northwestern Mutual

Northwestern Mutual has been helping people and businesses achieve financial security for more than 165 years. Through a comprehensive planning approach, Northwestern Mutual combines the expertise of its financial professionals with a personalized digital experience and industry-leading products to help its clients plan for what's most important. With more than \$558 billion of total assets being managed across the company's institutional portfolio as well as retail investment client portfolios, nearly \$35 billion in revenues, and \$2.2 trillion worth of life insurance protection in force, Northwestern Mutual delivers financial security to more than five million people with life, disability income and long-term care insurance, annuities, and brokerage and advisory services. Northwestern Mutual ranked 97 on the 2022 FORTUNE 500.

Northwestern Mutual is the marketing name for The Northwestern Mutual Life Insurance Company (NM), Milwaukee, WI (life and disability insurance, annuities, and life insurance with long-term care benefits) and its subsidiaries. Subsidiaries include **Northwestern Mutual Investment Services, LLC** (NMIS) (investment brokerage services), broker-dealer, registered investment adviser, member FINRA and SIPC; the Northwestern Mutual Wealth Management Company® (NMWMC) (investment advisory and services), federal savings bank; and Northwestern Long Term Care Insurance Company (NLTC) (long-term care insurance). **Not all Northwestern Mutual representatives are advisors. Only those representatives with "Advisor" in their title or who otherwise disclose their status as an advisor of NMWMC are credentialed as NMWMC representatives to provide investment advisory services.**

Scott Underwood utilizes Socium Advisors firm name as a marketing name for doing business as a representative of Northwestern Mutual. Socium Advisors is not a registered investment adviser, broker-dealer, insurance agency or federal savings bank. Advisors are insurance agents of NM. Investment advisory services provided as Advisors of NMWMC. Investment brokerages services provided as Registered Representatives of NMIS.

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